



St. Mary's  
Food Bank<sup>®</sup>

ANNUAL  
REPORT

2019-20

FEEDING<sup>™</sup>  
AMERICA



St. Mary's  
Food Bank

*our*

# Mission

To alleviate hunger through the gathering and distribution of food while encouraging self-sufficiency, collaboration, advocacy and education.



# Year in Review

## DISTRIBUTION

**106,917,246** POUNDS OVERALL

**37,755,456** POUNDS OF PRODUCE

**12,000+** HOLIDAY TURKEYS



**816** AGENCY PARTNERS  
managing 1,113 food distribution programs



## MOBILE PANTRY PROGRAM

**156** MOBILE PANTRY SITES  
DISTRIBUTED  
**9,710,308** POUNDS



Partnered with 28 growers in Arizona and 53 produce houses/distributors.

## FOOD RESOURCING

### TOP 10 RETAIL RESCUE PARTNERS

1. Walmart/Sam's Club	8,545,485
2. Fry's/Kroger	4,360,773
3. Sprouts	2,742,615
4. Safeway	2,225,598
5. Amazon	2,028,189
6. Costco	1,469,951
7. Target	1,414,698
8. Basha's	916,599
9. Trader Joe's	893,103
10. WinCo	561,163

## FOOD DRIVES

**862**

food drives  
collected

**2,792,558**  
pounds



## VOLUNTEERS

**176,550**  
VOLUNTEER HOURS SERVED  
**69,653** VOLUNTEERS

## COMMUNITY KITCHEN

**73** Community  
Kitchen  
graduates



## CHILD NUTRITION PROGRAMS



▶ **1,297,720**  
Kids Cafe after-school  
and summer meals served

▶ **281**  
Kids Cafe after-school  
and summer meals sites

▶ **167,723**  
Family weekend backpacks  
of food served to kids



# Year in Review

## EMPLOYEES

**199**  
full-time employees



## TRANSPORTATION

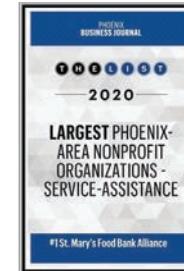
- 28** Tractors
- 14** Straight Trucks
- 2** Homebound Delivery Trucks
- 6** Kids Cafe Cold Meal Trucks
- 2** Cold/Hot Meals
- 1** Flagstaff Transit
- 2** Passenger Busses
- 2** Passenger Vans
- 12** Economy Vehicles
- 3** Community Kitchen Vans

**1,451,758**  
MILES DRIVEN

**\$653,293**

SPENT  
ON FUEL

## AWARDS & ACCOLADES



Ranked in the  
Top 100 nonprofits  
in the US by Forbes  
Magazine 2019



# Connect With Us

## Our Locations

### Phoenix

St. Mary's Food Bank Stardust Foundation Campus  
Del E. Webb Distribution Center  
2831 N. 31st Avenue • Phoenix, AZ 85009

University of Phoenix Programs Center  
3003 W. Thomas Road • Phoenix, AZ 85017

Knight Transportation Community Services Center  
3131 W. Thomas Road • Phoenix, AZ 85017

### Surprise

St. Mary's Food Bank  
13050 W. Elm Street • Surprise, AZ 85378

### Flagstaff

St. Mary's Food Bank – Administration Office Only  
5200 E. Cortland Blvd Suite A15 • Flagstaff, AZ 86004

## Contact

[www.StMarysFoodBank.org](http://www.StMarysFoodBank.org)  
602-242-FOOD (3663)

 [www.facebook.com/firstfoodbank](http://www.facebook.com/firstfoodbank)

 [www.twitter.com/stmarysfoodbank](http://www.twitter.com/stmarysfoodbank)

 [www.instagram.com/stmarysfoodbank](http://www.instagram.com/stmarysfoodbank)

 [www.youtube.com/smfba](http://www.youtube.com/smfba)

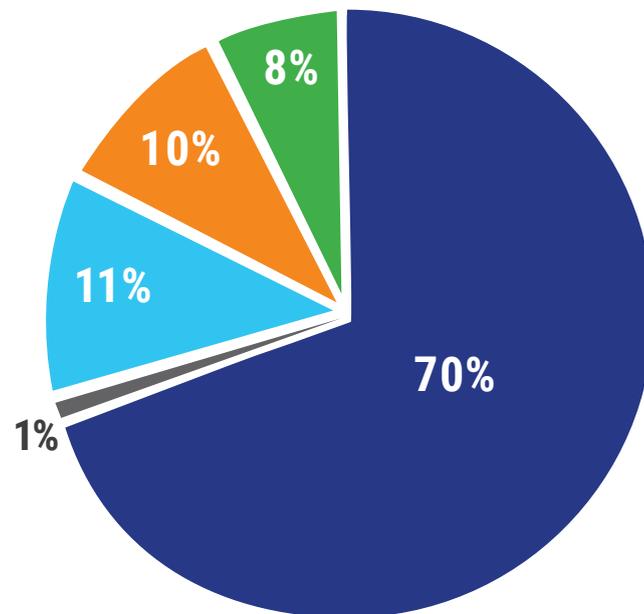


# Financials



## CONTRIBUTED INCOME

<b>INDIVIDUALS</b>	\$28,376,705	70%
<b>BUSINESS DONATIONS</b>	\$4,441,515	11%
<b>FOUNDATION DONATIONS</b>	\$3,876,556	10%
<b>RESTRICTED DONATION</b>	\$3,197,350	8%
<b>FOOD DRIVES</b>	\$603,172	1%
<b>PLANNED GIVING</b>	\$125,692	<1%



**TOTAL REVENUE**  
**\$40,620,990**

# Thanks to our Donors



This fiscal year ending June 2020 has been challenging for everyone. With the onset of the pandemic, nothing is the same – at St. Mary's Food Bank, too.

Our neighbors were in dire straights dealing with the shutdown, losing jobs, children out of school, and fearing of exposure. You answered the call for help – THANK YOU! Our donors, new and long-term supporters, were extremely aware, kind, and generous.

Because of you, St. Mary's Food Bank was able to be flexible in our response to the enormous influx of clients at our Knight Distribution Center (double the normal number of neighbors) and in our response to a third of our partner agencies closing their doors. Please take a moment and read the details of this flexibility on our COVID-19 page in this report.

Our neighbors needed help, some for the first time in their lives, and you answered the call. St. Mary's and those we help are grateful – more than grateful, we are proud to have such wonderful partners and friends.



# COVID-19 Impact



When the pandemic struck Arizona, the effect on our neighbors was enormous. St. Mary's Food Bank still felt the impact through our fiscal year end in June.

Our food distribution network of more than 600 non-profit partner agencies suffered when several of them were forced to close their doors to our suffering neighbors.

Arizona's unemployment rate nearly double in May 2020 to 8.9% from 4.8% in May 2019. At the height of the pandemic in April, St. Mary's saw significant increases in the numbers of families coming to us for help. In fact, at just ONE of our locations, on 31st Ave and Thomas, we saw our daily client count go from our typical 600 families per day to 1,500 families per day. For 55% of them, this was the first time in their lives they turned to St. Mary's for help.

Those in need coming to St. Mary's for help feared exposure to the virus, but they had nowhere else to turn for help.

The Navajo Nation and Havasupai Tribe in St. Mary's service territory became virus hotspots.

## ST. MARY'S FOOD BANK'S RESPONSE

Using every tool at our disposal, St. Mary's remained flexible to answer the effects of the pandemic. Keeping up with the ever-changing situation, we were able to distribute nutritious food to the never-before-seen number of clients.

March through May, we distributed nearly 30 MILLION pounds of food throughout two-thirds of Arizona. In April alone, we distributed more than 10 MILLION pounds of food – a first in our 53-year history.

We increased the number of Mobile Pantry sites and are hosting more than 70 each month. St. Mary's quickly switched to a no-contact client distribution model, both on-site and during our Mobile Pantries. We eagerly accepted help from the Arizona National Guard to help keep up with the demand for food.

We distributed more than 120,000 pounds of food to members of the Navajo Nation. The no-contact model saw the line of cars stretching five miles long. We also coordinated helicopter drops of pallets of food to the bottom of the Grand Canyon to members of the Havasupai Nation.

# No Child Deserves to Go to Bed Hungry



## **KIDS CAFE**

Volunteers and Community Kitchen students prepare 7,300 healthy meals each weekday that are provided to children in structured afterschool programs. These programs must include either an education component or an exercise component in addition to the meal service provided by St. Mary's.

## **FAMILY BACKPACKS**

Volunteers pack more than 6,000 weekend backpacks for school children in areas of extreme poverty. The backpacks contain nearly a dozen items of easily prepared food including peanut butter, canned meat, fruits and vegetables in order to sustain the children and their families through the weekend.

## **SCHOOL PANTRY**

Similar to the backpack program, our school pantries provide nutritious grocery items to children and their families. Distributed through schools, this model offers client choice and enables families to select the food they are most likely to consume.



## **SUMMER MEALS**

Children receiving free and reduced-cost meals during the school year may have a difficult time finding nutritious food during the summer months. Volunteers and Community Kitchen students prepare healthy meals for these children at sites throughout our service territory.

# Healthy Food for All

## THE EMERGENCY FOOD ASSISTANCE PROGRAM (TEFAP) FOOD BOXES

Our clients come from all walks of life – but they all have one thing in common. They are struggling with food insecurity. St. Mary's Food Bank believes no one should go to bed hungry.

The Emergency Food Assistance Program is a government program that provides a box of shelf-stable, nutritionally balanced food. The box pantry items such as peanut butter, canned fruits and vegetables, pasta, rice, and cereal.

## COMMODITY SUPPLEMENTAL FOOD PROGRAM (CSFP) FOOD BOXES

Our "Senior Boxes" are similar to The Emergency Food Boxes but contain a few different items to accommodate the elderly diet. CSFP clients also receive cheese every month.

TEFAP and CSFP boxes are just one component of what clients receive when they visit a St. Mary's Food Bank food distribution site. We add donated/purchased food such as fresh fruits and vegetables, dairy, meat, snacks and beverages whenever possible to the nonperishable boxes of food.

This gives clients like Donald the staples they need to help provide nutritious meals for their families.

## Donald and Ramona

Donald is 78 years old and obviously still dotes on his wife Ramona. He served in the Navy and has been retired for several years.



They don't have a lot of money and have a daughter at home who is an amputee. They all get by on social security but it's not enough to cover everything all the time. Bills are climbing faster than their benefits.

They have been coming to St. Mary's "when we need it" for several years. "This is what gets us over the hump," Donald said. "It makes a huge difference. We came here from California and there wasn't anything like this that we knew of."

Ramona said the people at the food bank "are just awesome" and have become like friends. She has seen how much the food bank has been doing to help those affected by COVID-19.

"St Mary's is the one that has stepped forward (during the pandemic) to really help people. You see them everywhere. It's amazing!"

Ramona said she knows a lot of friends who are just making it themselves. "So, if we aren't going to use the food, we make sure we give it to someone so they can use it." how important nutritious, balanced meals are for her health.

# Volunteers



## Top 5 Volunteering Companies

**American Express • Bank of America**  
**Charles Schwab • Nationwide • Wells Fargo**

St. Mary's Food Bank saves thousands of dollars because of the incredible support of volunteers. With a big mission comes a lot of hard work. Volunteers help sort, box, and distribute food boxes, load carts, assist clients and serve on our Board of Directors.

St. Mary's thanks the companies, organizations, and individuals who have stepped up this year for their interest and passion for helping others. Over the course of the year, volunteers provided more than 225,665 volunteer hours to help make sure the one in five Arizonans who struggle had the food they so desperately needed. One of St. Mary's volunteers, Bruce, has been part of the mission for years.

This fiscal year during the months of the pandemic, St. Mary's experienced a shortage of volunteers and volunteer hours – a loss of nearly 50,000 volunteer hours. Thankfully, we were offered help from a previously unutilized source.

The Arizona National Guard stepped in to help fill the gap created by the pandemic. These dedicated men and women readily jumped in to help pack food boxes, load grocery carts with food, and assisted in the drive-through food distribution at our on-site client location.

St. Mary's Food Bank and our clients are extremely grateful for our own Arizona National Guard. We couldn't have served so many of our neighbors without their wonderful assistance.

# Mobile Marketplace



Flexibility was key in St. Mary's response to the COVID-19 shutdown. We were able, with the help of generous funders, to increase our Mobile Marketplace program. Many of our smaller non-profit partners were forced to close their doors in March 2020. St. Mary's was there to fill the gap caused by these closures.

In the prior fiscal year, our Mobile Marketplace program boasted 71 urban and rural sites serving 300-500 families and seniors during each distribution. Beginning in March 2020, St. Mary's expanded this program to 156 sites and distributed 9,710,308 pounds of food to struggling Arizonans.

A special need arose during the pandemic on the Navajo Nation. The Nation is in St. Mary's service territory and we were able to conduct Mobile Marketplace distributions to help our neighbors hardest hit by the pandemic. Those in need received more than 50 pounds each of non-perishable food and protein, dairy, and more to help them through the toughest of times – that's five semi-trucks of food.



# Board of Directors

## 2019-20 EXECUTIVE OFFICERS

### *Chairman*

MARC ISAACS  
Sun Orchard, Inc.  
(Retired)

### *Vice Chairman*

BOB BEAKE  
Shamrock Foods Company, Inc.  
(Retired)

### *Secretary*

DOUGLAS CURRAULT  
Freeport-McMoRan Inc.

### *Treasurer*

JOHN GINTY  
Golden West, a Financial Corp.

### *President & CEO*

TOM KERTIS  
St. Mary's Food Bank

## DIRECTORS

JACKIE ASKIN  
Askin Consulting

TOM CLARK  
E&S Specialty / Nationwide

WILL FELIZ  
Duncan Family Farms

SHERYL HILDEBRAN  
Deloitte & Touche (retired)

PETER LARSON  
Brunswick Corporation  
(retired)

TERRY MORRISON  
Crescent Crown Distributing

JUDD NORRIS  
Arizona Diamondbacks

ERIK OLSSON  
Mobile Mini, Inc.

GRAEME PARKES  
Mobile Mini, Inc.

GENE PETERSON  
Wells Fargo

JOHN ROUSSEL  
Shamrock Foods Company, Inc.

BECKY WINTERSCHEIDT  
Snell & Wilmer

## LIFETIME MEMBERS

PAUL SWARTZ  
Swartz Concrete  
(retired)

## ST. MARY'S FOOD BANK SENIOR STAFF

MARCOS GAUCIN  
Chief Programs Officer

BRITT KNAPP  
Senior Director of Food  
& Supply Chain

DUANE LAWSON  
Chief Operating Officer

CHAD MURPHY  
Chief Human Resources Officer

LISA NOTARO  
Chief Development Officer

SARAH STUCKEY  
Chief Financial Officer